

SAM LEFEBER

LICENSED BROKER IN OREGON



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SAMPLE PROJECTS



GRESHAM TOWN FAIR

- WORKING WITH KIMCO ON LEASING THE 263,000 SF SHOPPING CENTER ANCHORED BY DICK'S SPORTING GOODS, PETSMART, SNAP FITNESS, JOANN, AND ROSS DRESS FOR LESS.
- SOLICITING MULTIPLE OFFERS FOR THE VACANT 14,000 SF ANCHOR SPACE.



EXCESS SPACE

- LOCAL REPRESENTATION AND ADVISOR FOR EXCESSSPACE, A NATIONAL COMPANY OWNED BY NEWMARK.
- WORKING WITH MULTIPLE NATIONAL TENANTS (EX. 7-11 AND AARONS) ON REDUCING OCCUPANCY COSTS THROUGH DISPOSITION, SUBLEASING, AND EARLY TERMINATIONS.



ALBERTA LAND

- WORKED WITH THE TRUSTEE OF AN ESTATE TO SELL A 5,000 SF PARCEL OF LAND IN NE PORTLAND.
- ACTED AS AN ADVISOR THROUGH THE COMMERCIAL REAL ESTATE PROCESS, INCLUDING VALUATION AND CONSTRUCTION CONSULTING.



POWELL VILLA

- REPRESENTED A LOCAL INVESTOR IN THE ACQUISITION OF A 60,000 SF SHOPPING CENTER IN PORTLAND.

SPECIALTIES

RETAIL TENANT REPRESENTATION
 LANDLORD REPRESENTATION
 LEASING
 SALES
 SITE ACQUISITION
 RESEARCH

ASSOCIATIONS

INTERNATIONAL COUNCIL OF SHOPPING CENTERS (ICSC)
 COMMERCIAL ASSOCIATION OF BROKERS (CAB)
 RETAIL BROKERS NETWORK (RBN)

EDUCATION

OREGON ESPISCOPAL SCHOOL, PORTLAND
 COLBY COLLEGE, MAINE

PERSONAL

OUTSIDE OF WORK SAM ENJOYS SKIING, SAILING, MOTORSPORTS AND VOLUNTEERING AT HIS CHURCH.

TENANT CLIENTS



PROFESSIONAL HISTORY



PROFESSIONAL DJ **2012-2020**
 MIX MAINE MEDIA **2017**
 CAPSTONE PARTNERS **SUMMER 2016**



'18-PRESENT
 COMMERCIAL REALTY ADVISORS NW
 BROKER
 PORTLAND, OR



COMMERCIAL REALTY ADVISORS NORTHWEST LLC

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